

**Global Outreach International, Inc.  
and Subsidiaries**

Consolidated Financial Statements

December 31, 2022 and 2021



## Independent Auditors' Report

### Board of Directors Global Outreach International, Inc. and Subsidiaries

#### *Opinion*

We have audited the accompanying consolidated financial statements of Global Outreach International, Inc. ("GOI") and Subsidiaries (the "Organization") which comprise the consolidated statements of financial position as of December 31, 2022 and 2021, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Organization as of December 31, 2022 and 2021, and the consolidated changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### *Basis for Opinion*

We conducted our audits in accordance with the auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Responsibilities of Management for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

***Auditors' Responsibilities for the Audit of the Consolidated Financial Statements***

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*PKF O'Connor Davies, LLP*

August 29, 2023

**Global Outreach International, Inc. and Subsidiaries**

Consolidated Statements of Financial Position

	December 31	
	<u>2022</u>	<u>2021</u>
<b>ASSETS</b>		
Current Assets		
Cash and cash equivalents	\$ 2,889,604	\$ 3,015,164
Missionary loan receivable	36,750	16,044
Investments	7,047,990	7,422,530
Prepaid expenses	<u>61,153</u>	<u>60,572</u>
Total Current Assets	10,035,497	10,514,310
Missionary loan receivable	110,250	64,174
Investments (Endowment fund)	4,551,172	5,531,204
Property and equipment, net	<u>942,306</u>	<u>975,195</u>
	<u>\$ 15,639,225</u>	<u>\$ 17,084,883</u>
<b>LIABILITIES AND NET ASSETS</b>		
Liabilities		
Accounts payable	\$ 16,037	\$ 50,362
Accrued liabilities	<u>262,551</u>	<u>148,238</u>
Total Liabilities	<u>278,588</u>	<u>198,600</u>
Net Assets		
Without Donor Restrictions		
Undesignated	2,815,940	3,013,397
Board designated	<u>4,551,172</u>	<u>5,531,204</u>
Total Without Donor Restrictions	7,367,112	8,544,601
With donor restrictions	<u>7,993,525</u>	<u>8,341,682</u>
Total Net Assets	<u>15,360,637</u>	<u>16,886,283</u>
	<u>\$ 15,639,225</u>	<u>\$ 17,084,883</u>

See notes to consolidated financial statements

## Global Outreach International, Inc. and Subsidiaries

### Consolidated Statements of Activities

	Year Ended					
	December 31, 2022			December 31, 2021		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
<b>SUPPORT AND REVENUE</b>						
Donations	\$ 1,920,702	\$ 17,201,359	\$ 19,122,061	\$ 1,248,974	\$ 15,395,933	\$ 16,644,907
Training and consulting contract revenues	-	-	-	31,187	-	31,187
Merchandise sales and other income	649	14,356	15,005	485	5,422	5,907
Investment return	(1,476,591)	-	(1,476,591)	1,288,188	-	1,288,188
Net assets released from restrictions	17,563,872	(17,563,872)	-	15,177,105	(15,177,105)	-
Total Support and Revenue	<u>18,008,632</u>	<u>(348,157)</u>	<u>17,660,475</u>	<u>17,745,939</u>	<u>224,250</u>	<u>17,970,189</u>
<b>EXPENSES</b>						
Program services	16,456,707	-	16,456,707	14,582,784	-	14,582,784
Management and general	2,297,394	-	2,297,394	1,696,834	-	1,696,834
Fundraising	432,020	-	432,020	216,334	-	216,334
Total Expenses	<u>19,186,121</u>	<u>-</u>	<u>19,186,121</u>	<u>16,495,952</u>	<u>-</u>	<u>16,495,952</u>
Change in Net Assets from Operations	(1,177,489)	(348,157)	(1,525,646)	1,249,987	224,250	1,474,237
Non-operating transfer of net assets to an unaffiliated not-for-profit entity	-	-	-	(112,388)	-	(112,388)
Change in Net Assets	(1,177,489)	(348,157)	(1,525,646)	1,137,599	224,250	1,361,849
<b>NET ASSETS</b>						
Beginning of year	<u>8,544,601</u>	<u>8,341,682</u>	<u>16,886,283</u>	<u>7,407,002</u>	<u>8,117,432</u>	<u>15,524,434</u>
End of year	<u>\$ 7,367,112</u>	<u>\$ 7,993,525</u>	<u>\$ 15,360,637</u>	<u>\$ 8,544,601</u>	<u>\$ 8,341,682</u>	<u>\$ 16,886,283</u>

See notes to consolidated financial statements

## Global Outreach International, Inc. and Subsidiaries

### Consolidated Statements of Functional Expenses

	Year Ended							
	December 31, 2022				December 31, 2021			
	Program Services	Management and General	Fundraising	Total	Program Services	Management and General	Fundraising	Total
Salaries	\$ 5,554,204	\$ 849,051	\$ 133,035	\$ 6,536,290	\$ 5,353,689	\$ 595,677	\$ 81,402	\$ 6,030,768
Payroll taxes and employee benefits	489,616	97,566	23,779	610,961	487,279	41,489	14,938	543,706
Total Salaries and Related Expenses	<u>6,043,820</u>	<u>946,617</u>	<u>156,814</u>	<u>7,147,251</u>	<u>5,840,968</u>	<u>637,166</u>	<u>96,340</u>	<u>6,574,474</u>
Missionary expense	10,125,350	1,117,296	-	11,242,646	8,485,852	942,316	-	9,428,168
Direct mail	-	-	202,720	202,720	488	54	77,831	78,373
Depreciation	36,867	27,027	9,547	73,441	55,274	6,218	7,600	69,092
Insurance	25,949	19,023	6,720	51,692	14,290	1,786	1,786	17,862
Occupancy	33,762	24,750	8,743	67,255	46,828	5,853	5,853	58,534
Office expense	13,432	23,252	12,227	48,911	19,334	11,074	8,803	39,211
Professional services	55,127	74,266	3,288	132,681	47,761	59,212	2,507	109,480
Professional development and training	54,956	825	-	55,781	28,094	119	-	28,213
Software and computer	36,439	41,317	17,979	95,735	29,141	24,285	13,276	66,702
State registration	-	-	5,225	5,225	-	6,396	-	6,396
Travel	31,005	23,021	8,757	62,783	14,754	2,355	2,338	19,447
	<u>\$ 16,456,707</u>	<u>\$ 2,297,394</u>	<u>\$ 432,020</u>	<u>\$ 19,186,121</u>	<u>\$ 14,582,784</u>	<u>\$ 1,696,834</u>	<u>\$ 216,334</u>	<u>\$ 16,495,952</u>

See notes to consolidated financial statements

**Global Outreach International, Inc. and Subsidiaries**

Consolidated Statements of Cash Flows

	Year Ended December 31	
	<u>2022</u>	<u>2021</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in net assets	\$ (1,525,646)	\$ 1,361,849
Adjustments to reconcile change in net assets to net cash from operating activities		
Transfer of net assets to unaffiliated not-for-profit entity	-	113,255
Depreciation	73,441	69,092
Unrealized loss (gain) on investments	1,710,324	(592,633)
Realized gain on investments	(4,431)	(459,075)
Donated investments	(76,840)	(38,663)
Changes in Assets and Liabilities		
Consulting contracts receivable	-	16,133
Prepaid expenses	(581)	(29,371)
Accounts payable	(34,325)	36,762
Accrued liabilities	114,313	98,029
Net Cash from Operating Activities	<u>256,255</u>	<u>575,378</u>
 <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Transfer of cash to unaffiliated not-for-profit entity	-	(61,577)
Advance to missionary	(99,782)	(80,218)
Repayment of advances	33,000	-
Proceeds from sale of investments	12,984,460	3,102,877
Purchases of investments	(13,258,941)	(2,992,124)
Purchase of property and equipment	(40,552)	(20,377)
Net Cash from Investing Activities	<u>(381,815)</u>	<u>(51,419)</u>
 Net Change in Cash and Cash Equivalents	(125,560)	523,959
 <b>CASH AND CASH EQUIVALENTS</b>		
Beginning of year	<u>3,015,164</u>	<u>2,491,205</u>
 End of year	<u>\$ 2,889,604</u>	<u>\$ 3,015,164</u>

**NONCASH ACTIVITY**

All remaining net assets of GOInnovation LLC, a subsidiary, were transferred to an unaffiliated entity during 2021.

See notes to consolidated financial statements

## **Global Outreach International, Inc. and Subsidiaries**

Notes to Consolidated Financial Statements  
December 31, 2022 and 2021

### **1. Organization and Tax Status**

Global Outreach International, Inc. (“GOI”) was incorporated on April 28, 2000 in Mississippi. GOI is a nonprofit corporation formed to provide opportunities to and support for Christian missionaries providing evangelism, discipleship, development and compassion ministries to people in approximately fifty countries around the world. GOI is supported primarily through donor contributions.

Spindigo Group, LLC (“Spindigo”) was organized in 2017, and is a wholly-owned subsidiary of GOI. Spindigo was created to provide management and direction to various small organizations and individuals that support the vision and mission of GOI.

GOinnovation, LLC was organized in 2017, and was a wholly-owned subsidiary of Spindigo. GOinnovation, LLC was created to accomplish the mission of GOI by providing human development and leadership training to churches, nonprofits, and businesses throughout the world.

As discussed further in Note 10, Spindigo transferred the membership interest in and all remaining net assets of GOinnovation, LLC to an unaffiliated not-for-profit entity in February 2021. The results of operations from January 1, 2021 through the date of the transfer are included in the accompanying consolidated statement of activities for the year ended December 31, 2021.

#### ***Principles of Consolidation***

The accompanying consolidated financial statements include the accounts of GOI, Spindigo Group, LLC and GOinnovation, LLC (through February 2021) (collectively the “Organization”). All material intercompany accounts and transactions are eliminated in consolidation.

#### ***Income Taxes***

GOI is a non-for-profit corporation exempt from Federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and is classified by the Internal Revenue Service as other than a private foundation. GOI is subject to the unrelated business income tax on leadership training income from certain clients. As single member limited liability companies, Spindigo Group, LLC and GOinnovation, LLC are disregarded entities included within the tax filings of GOI.

### **2. Summary of Significant Accounting Policies**

#### ***Basis of Presentation***

The accompanying consolidated financial statements have been prepared on the accrual basis in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”).



## **Global Outreach International, Inc. and Subsidiaries**

Notes to Consolidated Financial Statements  
December 31, 2022 and 2021

### **2. Summary of Significant Accounting Policies (continued)**

#### ***Use of Estimates***

The preparation of the consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

#### ***Cash and Cash Equivalents***

Cash and cash equivalents consist of demand deposits and cash held in investment accounts.

#### ***Allowance for Consulting Contracts Receivable***

An allowance for doubtful accounts is established for amounts where there exists doubt as to whether an amount will be fully collectible. The determination of this allowance is an estimate based on the Organization's historical experience, review of balances and expectations relative to collections.

#### ***Investments***

Investments are stated at fair value based on quoted prices in active markets. Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividend income is recorded on the ex-dividend basis. Realized and unrealized gains and losses are included in the determination of the change in net assets.

#### ***Fair Value Measurements***

The Organization follows U.S. GAAP guidance on *Fair Value Measurements* which defines fair value and establishes a fair value hierarchy organized into three levels based upon the input assumptions used in pricing assets. Level 1 inputs have the highest reliability and are related to assets with unadjusted quoted prices in active markets. Level 2 inputs relate to assets with other than quoted prices in active markets which may include quoted prices for similar assets or liabilities or other inputs which can be corroborated by observable market data. Level 3 inputs are unobservable inputs and are used to the extent that observable inputs do not exist. All of the Organization's investments at fair value are categorized as Level 1 investments as of December 31, 2022 and 2021.

#### ***Property and Equipment***

Property and equipment is recorded at cost, if purchased, or fair value, if donated and is depreciated using the straight-line method over the estimated useful lives of the assets which range from three to thirty-nine years. The Organization capitalizes property and equipment with a cost, or value if donated, of \$1,000 or more.

## **Global Outreach International, Inc. and Subsidiaries**

Notes to Consolidated Financial Statements  
December 31, 2022 and 2021

### **2. Summary of Significant Accounting Policies (continued)**

#### ***Property and Equipment (continued)***

The Organization evaluates its long-lived assets for impairment whenever events or changes in circumstances would indicate that the carrying value of assets may not be recoverable. Long-lived assets would be deemed to be impaired if projected undiscounted future net cash flows are less than the carrying value of the assets. There was no impairment loss recognized in 2022 and 2021.

#### ***Presentation of Net Assets***

Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the Organization's net assets and changes therein are classified and reported as follows:

Net assets without donor restrictions represent resources that are not subject to donor-imposed restrictions as to time or purpose.

Net assets with donor restrictions represent net assets subject to donor-imposed restrictions that expire by the passage of time, or actions of the Organization. When a donor's time-restriction expires or a purpose-restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the accompanying consolidated statements of activities as net assets released from restrictions.

#### ***Support and Revenue***

GOI receives donations from individuals, churches, and groups across the United States to support its missionaries and to fund its administrative costs and are recognized when unconditional promises to give are made or upon receipt of cash or other assets. All donations are available for general use unless specifically restricted by the donor. Donations restricted by the donor are reported as increases in net assets with donor restrictions. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Consulting contracts receivable as of January 1, 2021 totaled \$67,480.

#### ***Investment Return***

Investment return, including realized and unrealized gains and losses, interest and dividend income is reported as an increase or decrease in net assets without donor restrictions unless a donor places restrictions on the income's use. No restricted investment income was recorded for the years ended December 31, 2022 and 2021.

## **Global Outreach International, Inc. and Subsidiaries**

Notes to Consolidated Financial Statements  
December 31, 2022 and 2021

### **2. Summary of Significant Accounting Policies *(continued)***

#### ***Donated Property and Services***

Contributions of assets other than cash are recorded at their estimated fair value on the date of donation. Contributions of services are recognized only if they (1) create or enhance nonfinancial assets or (2) require specialized skills or are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. These services are recorded at their fair values in the period received. No such services were received by the Organization during the years ended December 31, 2022 and 2021. However, many individuals volunteer their time and assist the Organization with administrative tasks and mission work. These contributed services do not meet the above criteria and are not reflected in the accompanying consolidated financial statements.

#### ***Functional Expense Allocations***

The consolidated financial statements of the Organization report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and benefits and missionary expense, which are allocated on the basis of time and effort estimates, and office, occupancy, travel, and other expenses, which are allocated on the basis of estimated cost per function.

#### ***Advertising Costs***

The Organization follows the policy of charging costs of advertising to expense as incurred. Advertising expense was \$119,986 and \$16,413 for the years ended December 31, 2022 and 2021.

#### ***Accounting for Uncertainty in Income Taxes***

The Organization recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. Management has determined that the Organization had no uncertain tax positions that would require financial statement recognition or disclosure. The Organization is no longer subject to examinations by the applicable taxing jurisdictions for periods prior to December 31, 2019.

#### ***Subsequent Events Evaluation by Management***

Management has evaluated subsequent events for disclosure and/or recognition in the consolidated financial statements through the date that the consolidated financial statements were available to be issued, which date is August 29, 2023.

## **Global Outreach International, Inc. and Subsidiaries**

Notes to Consolidated Financial Statements  
December 31, 2022 and 2021

### **3. Concentration of Credit Risk**

Financial instruments that potentially subject the Organization to concentrations of credit and market risk consist principally of cash and cash equivalents and investments held at financial institutions. Deposits held at financial institutions insured by the Federal Deposit Insurance Corporation (“FDIC”) are insured up to \$250,000. Investment holdings at financial institutions insured by the Securities Investor Protection Corporation (“SIPC”) are insured up to \$500,000 (\$250,000 for cash holdings). At times cash balances may exceed the FDIC and/or the SIPC limit. As of December 31, 2022 and 2021, the Organization’s uninsured cash and cash equivalents totaled \$1,762,107 and \$2,171,842. As of December 31, 2022 and 2021, the Organization’s uninsured investment holdings totaled \$10,338,455 and \$11,189,945.

The Organization places its investments in mutual funds, equity and fixed income securities at the direction of the Board with oversight from their investment managers. The investment portfolio is diversified by type of investments and industry concentrations so that no individual investment, investment advisor, investment manager or group of investments represents a significant concentration of credit risk. The Board monitors the credit risks associated with these securities on an ongoing basis.

### **4. Missionary Loan Receivable**

In September 2021, the Organization authorized a note of \$80,218 to a missionary. In 2022 an additional amount of \$99,782 was advanced to the missionary. The outstanding principal bears interest at a rate of 0.86% computed annually. Principal together with accrued and unpaid interest on the principal balance is due and payable in five annual and equal installments, beginning on September 1, 2022, with a final payment of all principal and accrued interest on September 1, 2026.

The amount due from the missionary as of December 31, 2022 and 2021 was \$147,000 and \$80,218, and is reflected as a note receivable in the accompanying consolidated statements of financial position.

## Global Outreach International, Inc. and Subsidiaries

Notes to Consolidated Financial Statements  
December 31, 2022 and 2021

### 5. Investments

Investments are summarized as follows at December 31:

	2022		2021	
	Cost	Fair value	Cost	Fair value
Equity securities	\$ 2,479,245	\$ 2,516,257	\$ 1,509,693	\$ 2,117,005
Fixed income securities	2,494,354	2,454,645	-	-
Mutual funds	2,152,302	2,077,088	5,100,875	5,305,525
	<u>\$ 7,125,900</u>	<u>\$ 7,047,990</u>	<u>\$ 6,610,568</u>	<u>\$ 7,422,530</u>
 <u>Endowment fund</u>				
Fixed income securities	\$ 1,673,646	\$ 1,543,182	\$ 1,703,963	\$ 1,713,262
Equity securities	1,366,613	2,842,420	1,397,657	3,554,153
	<u>3,040,259</u>	<u>4,385,602</u>	<u>3,101,620</u>	<u>5,267,415</u>
Cash and cash equivalents, at cost	165,570	165,570	263,789	263,789
	<u>\$ 3,205,829</u>	<u>\$ 4,551,172</u>	<u>\$ 3,365,409</u>	<u>\$ 5,531,204</u>

### 6. Property and Equipment

Property and equipment consist of the following as of December 31:

	2022	2021
Land	\$ 148,575	\$ 148,575
Building and improvements	1,105,316	1,093,092
Duplexes	209,166	209,166
Furniture and fixtures - duplexes	26,989	26,989
Office furniture and equipment	209,126	180,798
Equipment	13,853	13,853
	<u>1,713,025</u>	<u>1,672,473</u>
Less: Accumulated depreciation	770,719	697,278
	<u>\$ 942,306</u>	<u>\$ 975,195</u>

## Global Outreach International, Inc. and Subsidiaries

Notes to Consolidated Financial Statements  
December 31, 2022 and 2021

### 6. Property and Equipment *(continued)*

On August 1, 2018, GOI entered into a lease agreement with an unrelated nonprofit corporation (the Tenant) for the lease of 6.71 acres of land for \$1 per year. The Tenant has constructed a building on the land, which it occupies. The initial lease term is 50 years, and the Tenant shall be the owner of the improvements throughout this term. Upon expiration of the initial term or early termination of the lease, ownership of all improvements upon the land shall become the property of GOI. The lease may be renewed for another 50 years.

### 7. Board Designation

Net assets without donor restrictions include a perpetual endowment fund designated by the Board of Directors for long-term investment. The endowment fund consists of cash and cash equivalents and investments and is managed by investment account advisors under the direction of a board of managers. The Organization's primary investment objectives are income and liquidity, with growth of capital being a secondary goal. Four percent of the fair value of the endowment fund's net assets as of the beginning of each calendar year is to be used for the operating, administrative, and capital expenses of the Organization for that year.

Board designated endowment fund transactions for 2022 and 2021 are summarized below.

	Years Ended December 31	
	2022	2021
Endowment fund, beginning of year	\$ 5,531,204	\$ 4,832,635
Investment Return		
Interest and dividends	73,362	85,564
Net (losses) gains on sales of investments	(6,696)	425,548
Net unrealized (losses) gains on investments	(819,379)	379,631
Investment fees	(21,631)	(22,610)
Investment Return	(774,344)	868,133
Appropriation for expenditure	(205,688)	(169,564)
Endowment fund, end of year	\$ 4,551,172	\$ 5,531,204

## Global Outreach International, Inc. and Subsidiaries

Notes to Consolidated Financial Statements  
December 31, 2022 and 2021

### 8. Net Assets with Donor Restrictions

Net assets with donor restrictions at December 31, 2022 and 2021 were comprised of the following:

	<u>2022</u>	<u>2021</u>
Missionary expense	\$ 7,991,705	\$ 8,339,862
Capital campaign	1,820	1,820
Total	<u>\$ 7,993,525</u>	<u>\$ 8,341,682</u>

Net assets released from restrictions during 2022 and 2021 for various purposes are as follows:

	<u>2022</u>	<u>2021</u>
Missionary expense	\$ 17,563,872	\$ 15,176,806
Capital campaign	-	299
Total	<u>\$ 17,563,872</u>	<u>\$ 15,177,105</u>

### 9. Retirement Plan

GOI has a Section 401(k) plan whereby GOI matches employee contributions up to 5% of compensation. Employer retirement contributions were \$155,837 and \$135,189 for the years ended December 31, 2022 and 2021.

### 10. Related Party Transactions

In July 2020, the board of Spindigo, as the sole member of GOInnovation, LLC, made a motion to initiate the separation of GOInnovation, LLC from Spindigo. In February 2021, Spindigo assigned its membership interest and transferred all of the remaining net assets of GOInnovation, LLC amounting to \$112,388 to an unaffiliated not-for-profit entity with a similar mission. The transfer is reflected in the accompanying 2021 consolidated statement of activities.

### 11. Liquidity and Availability of Financial Assets

The Organization sets a goal of having financial assets on hand to meet three months of operating expenses, which are, on average, around \$3,750,000 for missionary and mission project expenditures and \$500,000 for other expenditures. As part of its liquidity management, the Organization has a policy to structure its financial assets to be available as general expenditures, liabilities, and other obligations become due. The Organization invests some of its cash in excess of its daily needs in short-term investments.

## Global Outreach International, Inc. and Subsidiaries

Notes to Consolidated Financial Statements  
December 31, 2022 and 2021

### 11. Liquidity and Availability of Financial Assets *(continued)*

The Organization is primarily funded by contributions from donors that are restricted for use by certain missionaries or for certain mission projects. The Organization requires and monitors individual budgets for each missionary and project and limits expenditures if funds are not available. The board of directors can also decide to draw upon the endowment fund if additional funds are needed.

The Organization's financial assets available to meet cash needs for general expenditures within one year of the date of the statement of financial position were as follows:

	2022	2021
Financial Assets:		
Cash and cash equivalents	\$ 2,889,604	\$ 3,015,164
Missionary loan receivable	147,000	80,218
Investments	7,047,990	7,422,530
Investments (Endowment fund)	4,551,172	5,531,204
Total Financial Assets	14,635,766	16,049,116
Less:		
Contractual or donor imposed restriction amounts		
Missionary loan receivable (noncurrent)	(110,250)	(64,174)
Purpose restricted for capital campaign	(1,820)	(1,820)
Purpose restricted for missionary expense	(7,991,705)	(8,339,862)
Board designated for endowment fund	(4,551,172)	(5,531,204)
	(12,654,947)	(13,937,060)
Add:		
Endowment spending (4% of endowment fund)	182,047	221,248
Spending for missionary expense	7,991,705	8,263,024
	8,173,752	8,484,272
Financial Assets Available to Meet General Operating Expenditures over the Next Twelve Months	\$ 10,154,571	\$ 10,596,328

\* \* \* \* \*